

## International Footprint

We currently have our own sales and marketing organisations in 13 Western European countries and in the US. We also market products in over 40 countries worldwide through distributors and marketing partners. A number of these countries are currently being evaluated to assess the opportunity to extend our own sales and marketing capabilities thereby maximising returns for the Group. The map below shows the key products in our focused therapeutic areas in territories where we have sales and marketing organisations.

01. United Kingdom	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

02. Ireland	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

03. United States	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Nutrition	●

04. Portugal	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

Country Key	Product Key
European Pharmaceuticals	Complete product range
US Pharmaceuticals	Some key products not registered
Export	Not yet active



05. Norway	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

06. Sweden	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

07. Finland	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

08. Denmark	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

09. Netherlands	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

10. Belgium	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

11. Spain	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

12. France	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●

13. Germany	Key Products
Endocrinology	●
Dermatology	●
Ophthalmology	●
Equine	●
Cardiovascular Disease	●
Anaesthesia and Analgesia	●
Food producing Animal Products	●
Nutrition	●



New Sales and Marketing and Technical Support organisation was established in Italy in March 2014